



# Solar inverter sales base salary





## Overview

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Based on analysis of 52+ active job postings and market data, entry-level solar sales representatives typically earn \$35K-\$55K base salary plus commissions, while experienced consultants command \$45K-\$85K base with OTE (On-Target Earnings) ranging from \$90K to \$200K or more. Have the financial runway to ramp over a 3-6 month sales cycle. High guaranteed hourly pay plus commission. Set qualified appointments for the sales team. Junior consultants earn \$20/hour base pay plus uncapped commission —typical earnings range. Solar sales consultants are among the highest-earning professionals in the renewable energy sector, with top performers regularly exceeding \$200K annually. Just in case you need a simple salary calculator, that works out to be approximately \$63. Click on the filter to check out Solar Sales job salaries by hourly, weekly, biweekly, semimonthly, monthly, and yearly.



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### [Schneider Electric Solar Inverters Salaries 2024 , \\$67k-\\$75k](#)

Employees at Schneider Electric Solar Inverters earn an average base salary of \$69k, mostly ranging from \$67k to \$75k based on 2 profiles.

### [Solar Sales Representative Salary \(September 2025\)](#)

The average salary for a Solar Sales Representative is \$95,427 per year, or \$46 per hour in United States. Find out the average a salary by state, years of experience, and field.



### [How much do Solar Sales Reps Make: Solar Sales Job Salary](#)

Entry-level solar sales professionals might expect a base salary ranging from \$40,000 to \$60,000 annually, depending on factors like the company's size, location, and the cost of living in the ...

## Solar Sales Consultant Salary Guide 2025: What You Can Really Earn

Comprehensive salary guide for solar sales consultants in 2025. Real data on base salary, commissions, OTE, and state-by-state compensation for solar sales careers.



## How Much Do Solar Sales Reps Make?

Solar sales representatives typically earn a base salary plus commission based on their sales performance. The base salary provides a stable income, while the commission serves as an ...

### [Guide to Solar Sales Compensation: Unpacking Salary and ...](#)

Whether you're considering a career in solar sales or looking to better understand your earning potential in this field, this comprehensive guide on compensation will give you more information to help make ...



### [Solar Sales With A Base Pay Jobs. Employment , Indeed](#)

Minimum 1+ year of residential solar / In-home sales closing experience. Compare utility costs vs. solar savings. Base Pay: \$3,000-\$6,000 per month.

### [Salary: Solar Sales in United States 2025 .](#)



## Glassdoor

The average salary for a Solar Sales is \$134,615 per year or \$65 per hour in United States, which is in line with the national average. Top earners have reported making up to \$231,218 (90th percentile).



## Salary: Solar Sales Representative (Feb. 2026) United States

As of Feb 5, 2026, the average annual pay for a Solar Sales Representative in the United States is \$132,389 a year. Just in case you need a simple salary calculator, that works out to be approximately ...

## Solar Sales Salary in the United State . Salary

The salary range for a Solar Sales job is from \$85,346 to \$116,257 per year in the United States. Click on the filter to check out Solar Sales job salaries by hourly, weekly, biweekly, semimonthly, monthly, ...





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